

Message Text

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71-60

ORIGIN COME-00

INFO OCT-01 SS-14 ADP-00 EB-03 EUR-10 CIAE-00 INR-09

NSAE-00 RSC-01 NSC-10 NSCE-00 INRE-00 STR-01 L-02

TRSE-00 SAJ-01 PRS-01 OMB-01 /054 R

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DRAFTED BY: COMM/ BEWT/ TDAD B PLANAGAN

APPROVED BY: EB/ OCA/ REP B E BYRON

EB/ EWT L LESE USSR DESK K YALOWITZ

TDAD R STECHSCHULTE BEWT/ DAS S LAZARUS

USSR DESK/ STATE C BRYANT (DRAFT)

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P 222221 Z MAR 73

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW PRIORITY

C O N F I D E N T I A L STATE 053192

LIMDIS

FROM COMMERCE FOR BOWDEN

SUBJECT: SECOND HEAVY TRUCK PLANT: GM VISITS

1. GM IS IN FINAL STAGES OF PREPARING PROPOSAL FOR A SECOND HEAVY TRUCK PLANT IN THE SOVIET UNION, AND PLANS PRESENT PROPOSAL TO SOVIETS IN MOSCOW APRIL 9-11. AS CURRENTLY ENVISIONED GM WILL PROVIDE THE LICENSE OF TECHNOLOGY AND SELL COMPONENTS TO PRODUCE 75,000 HEAVY TRUCKS ANNUALLY. GROSS VEHICLE WEIGHT IS ABOVE 30,000 POUNDS, AND TRUCKS WILL BE EQUIPPED WITH DETROIT DIESEL 8 V71 ENGINE AND ALLISON HT-750 AUTOMATIC TRANSMISSION.

2. APRIL MISSION TO BE COMPOSED OF 16 MEMBERS HEADED BY HARLOW W. GAGE, VICE PRESIDENT OF GENERAL MOTORS CORPORATION, MANAGER OF GENERAL MOTORS OVERSEAS OPERATIONS, AND PRESIDENT OF GENERAL MOTORS OVERSEAS CORPORATION. IN THESE CAPACITIES GAGE HAS SOLE RESPONSIBILITY FOR ALL OF
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GENERAL MOTORS MANUFACTURING AND SALES OUTSIDE OF THE UNITED STATES AND CANADA WITH AN ANNUAL SALES VOLUME OF DOLS 5 BILLION. GM HAS INDICATED INTEREST IN MEETING WITH KOSYGIN DURING GAGE VISIT. TRIP SCHEDULE BEING COORDINATED THROUGH SOVIET EMBASSY AND INTOURIST.

3. ADVANCE GM MAN ROBERT MALONEY DUE ARRIVE MOSCOW MARCH 24, AND WILL CALL ON ECONOMIC COUNSELOR BOWDEN FOR BRIEFING ON GM PROPOSAL AND VISIT. MALONEY TO DEPART MOSCOW MARCH 29. MR. LVOV OF INTOURIST WILL COORDINATE HIS VISIT.

GDS. ROGERS

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*** Current Handling Restrictions *** LIMDIS

*** Current Classification *** CONFIDENTIAL

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30 JUN 2005

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